



Name:

Job Title:

Restaurant:

Time in Position:

Date:

Time with Area Director:

1. WHAT I'VE DONE FOR THE COMPANY LATELY

My Accomplishments – What I See as WHALE DONES

- 1:

- 2:

- 3:

My Disappointments – What Keeps me up at night

- 1:

- 2:

- 3:

2. Three Things that I believe, If I do, will greatly impact my restaurant's performance:
(WITHIN MY CIRCLE OF INFLUENCE)

- 1:

- 2:

- 3:

3. How to Manage/Motivate Me:

- What I need from my Manager:

- Things that Motivate Me (**Carrots**):

- WHAT I ULTIMATELY ASPIRE TO BE/DO:

4. OTHER IMPORTANT THINGS I'D LIKE YOU TO KNOW AS MY COACH ARE:

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Name: _____ Date Submitted: _____

Coach: _____ Date of Discussion: _____